



Alexander J.N. Karam, Esq.

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(602) 888-9229

EDUCATION

- J.D., Emory University School of Law
- TI:GER (Technological Innovations Generating Economic Results) Program
- B.S.B.A., Economics and Entrepreneurship (Double Major), University of Arizona
- Magna Cum Laude
- Honors

BAR ADMISSIONS

- Admitted in Arizona

ACTIVITIES & MEMBERSHIPS

- Founding Member and Treasurer, Arizona Cannabis Bar Association
- Member, Arizona Thurgood Marshall Inn of Court
- Member, Business Law Section

With a focus on commercial litigation and corporate law, Alex Karam brings a fresh perspective and demonstrated skill to the Guidant team. Alex dives into the complex legal hurdles and growth opportunities facing small and mid-sized businesses, securing efficient solutions while prioritizing his client's long-term goals.

Through his transactional practice, Alex assists businesses in every stage of development: entity formation and structuring, contracting with employees and third-parties, regulatory compliance, corporate governance, and business acquisitions and sales. Notably, Alex has successfully guided clients in the sale of their business with valuations reaching \$15 million.

His effectiveness in the transactional arena is in part attributable to his experience representing businesses in their commercial disputes. When arranging business deals or otherwise acting as outside counsel on his client's business decisions, Alex's knowledge of business litigation helps him identify and address potential issues in an effort to minimize his client's risk and shield them from future litigation.

In his commercial litigation practice, Alex has helped businesses navigate a diversity of legal disputes, including internal disputes between shareholders, members, joint venturers, and partners, as well as external disputes involving contractual relationships with third-parties.

Alex is among the few lawyers engaging in Arizona-specific cannabis and hemp litigation and business counseling. He guides medical cannabis dispensaries, hemp farmers, and ancillary businesses through the complicated legal territory, helping them comply with the State's cannabis and hemp regulations. In an effort to educate the public and fellow lawyers about cannabis law, Alex is active with the Arizona Cannabis Bar Association. He is a founding member and treasurer.

REPRESENTATIVE MATTERS

- Assisted small and mid-sized businesses and owners navigate legal issues that arise in the operation of Arizona corporations, non-profits, professional entities, partnerships, joint ventures, and limited liability companies, including, fiduciary relationships, minority share holder oppression, corporate governance disputes, fraud, and breach of contract.
- Provided counsel to cannabis businesses including dispensaries, farms, and ancillary businesses.
- Successfully represented general contractors in construction litigation, including defending against Registrar of Contractor complaints before the Office of Administrative Hearings.
- Guided clients through the purchase and sale of their business with deal valuations upwards of \$15 million.

RECOGNITIONS

- Southwest Super Lawyers Rising Stars: Business Litigation (2020)

PRESENTATIONS

- Presenter, Arizona Annual State Bar Convention (2018, 2019)
- Co-Presenter, "Cannabis 101," presented in conjunction with the Minnesota State Bar Association, Webcast (Nov. 5, 2019)

PUBLICATIONS

Articles:

- Author, "The Legal Landscape of Cannabidiol (CBD)," Arizona Attorney Magazine (March 2020)